



CHS CONTAINER

# INTEGRATION SUCCESS STORY

HubSpot implementation that makes it easier to manage and maintain CHSContainer needs!

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## THE CHALLENGE

### Starting on the path of automation

We first set up a detailed meeting with the team of CHS Container for a detailed analysis of their current tech stack, and business processes they wanted to automate.

### What did CHS Container needed help with?

CHS Container was previously adding pipelines for each service manually, which was a time-consuming task. We helped them automate this process by implementing HubSpot for doing this task for them.

## THE SOLUTIONS

### How did we approach it?

Our SaaS experts analysed their business requirements before making the implementation. The goal was to create something scalable and easy to use. This involved HubSpot implementation.

From tracking shipments to optimizing pipelines for each service, our HubSpot implementation makes it easier than ever before to get your goods where they need to be.

### Automations delivered - SaaS apps that helped CHS Container grow

- **HubSpot:** HubSpot was the implementing SaaS app for CHS Container which is a complete CRM app.



Hubspot implementation



### About CHS Container

Supplying global retail with solutions to identify boosterbags and detachers, and utilising the data to provide deep insights across all locations.

### Headquarters:

Denmark

### Industry

Sale

### Complexity:

Medium

### Products and services:

Shipping containers

**Website:** <https://chs-containergroup.dk/>



## Why Cloudify became the best fit for CHS Container?

- **Partnerships:** Gold partner HubSpot
- **Automation experts:** Unique team of automation experts who not only help implement apps but also integrate and make the related automation.
- **Your ultimate process consultants** - Cloudify helps businesses grow as a whole, manage their processes better, boost sales and increase revenue with smarter workflows and intelligent processes.
- **Our offerings:** Digital analysis, SaaS implementation, and Automation
- **Marketplace by Cloudify:** We have our own Marketplace with listed apps with predefined workflows.
- **Customisations:** We offer customised solutions for simple and complex business automation that best fits your business needs.
- **Lighthouse by Cloudify:** Your process monitoring tool and a unified platform that gives you a bird's eye view of the whole automation process.

## Get a Free Consultation

Need help with business process automation? Let us take up the burden and do the flow for you.

[Book a free consultation](#)