



Glyco**Spot**

GLYCOSPOT

# INTEGRATION SUCCESS STORY

How we helped Glycospot create professional  
invoices automatically

# GlycoSpot

## THE CHALLENGE

### What did Glycospot needed help with?

Being a product based company, Glycospot was handling all its orders manually like creating invoices and updating the data.

Glycospot needed help with automating their invoice process, which they were previously creating manually.

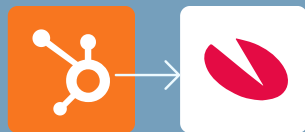
## THE SOLUTIONS

### How did we approach it?

When an order was received in HubSpot, a draft invoice was created in e-conomic app. And when a deal was also closed in HubSpot, a draft invoice was created in e-conomic app.

### Automations delivered - SaaS apps that helped Glycospot grow:

- **HubSpot** – We used HubSpot for custom automation as per their business requirements.
- **e-conomic** – The accounting app was integrated to generate invoices and automate invoicing.



### Hubspot + Visma e-conomic integration

We began with integrating e-conomic, and Hubspot followed by building custom work processes according to their business needs.

## GlycoSpot

### About Daycare

Glycospot is a biotechnology company that develops enzyme testing methods for the sustainability of foods and beverages.

### Headquarters:

Denmark

### Industry:

Food industry

### Complexity:

Advanced

### Products and services:

Lab solutions

**Website:** <https://www.glycospot.dk/>



**Very happy with Cloudify to date. Seen a significant improvement in business revenue, as well as productivity of employees. Business revenue, as well as productivity of employees.**

**Regina Lau**

Senior Manager, Nerd 911

## THE RESULT

### Why Cloudify became the best fit for Glycospot?

- **Partnerships:** Official e-economic partner + Gold partner of HubSpot
- **Automation experts:** Unique team of automation experts who not only help implement apps but also integrate and make the related automation.
- **Your ultimate process consultants** - Cloudify helps businesses grow as a whole, manage their processes better, boost sales and increase revenue with smarter workflows and intelligent processes.
- **Our offerings:** Digital analysis, SaaS implementation, and Automation
- **Marketplace by Cloudify:** We have our own [Marketplace with listed apps](#) with predefined workflows.
- **Customisations:** We offer customised solutions for simple and complex business automation that best fits your business needs.
- **[Lighthouse by Cloudify](#):** Your process monitoring tool and a unified platform that gives you a bird's eye view of the whole automation process.

## Get a Free Consultation

Need help with business process automation? Let us take up the burden and do the flow for you.

[Book a free consultation](#)