



VIPERFLEX

# INTEGRATION SUCCESS STORY

Streamlining your manufacturing processes and sales tracking just got easier with Viperflex's Katana implementation with Cloudify

CUSTOMER STORY

# Viperflex

## THE CHALLENGE

### Starting on the path of automation

We first set up a meeting with the Viperflex team to analyse their current tech stack, and business processes they wanted to automate. Viperflex manufactures gun stand or shooting sticks and for that they involve a lot of parts that needs stocking and restocking.

### What did Viperflex needed help with?

Viperflex needed help with creating multiple part orders in less time, easily tracking sales to maximize efficiency, and manage accounting at ease. The best thing we could do for them was to implement Katana which helped them keep track of the products as well as manufacture the products when they were out of stock.

## THE SOLUTIONS

### How did we approach it?

Our SaaS experts deeply analysed their business requirements before making the implementation and integration with other SaaS apps.

With Viperflex's Katana implementation, they were able to manage multiple part orders, streamline the manufacturing processes and accurately track sales.

When an order was placed and shipped, an order was created in Katana app.

To further smoothen the process, Katana was integrated with Microsoft 365 Business Central. When the order was created in Katana, an automated invoice was created in Microsoft Business Central and sent to the client.

### Automations delivered - SaaS apps that helped Viperflex grow:

- **Katana** - Katana implementation was done to keep track of stocks.
- **Microsoft Business Central** - The accounting app was integrated to generate invoices and automate invoicing.



Stripe + Visma e-conomic integration



### About Viperflex

Viperflex offers distribution and shipping of gun shooting stands.

### Headquarters:

Copenhagen, Denmark

### Industry:

Manufacturing

### Complexity:

Medium

### Products and services:

Selling shooting sticks

### Website:

<https://www.viper-flex.com/home/>

## THE RESULT

### Why Cloudify became the best fit for Viperflex?

- **Partnerships:** Katana implementation experts
- **Automation experts:** Unique team of automation experts who not only help implement apps but also integrate and make the related automation.
- **Your ultimate process consultants** - Cloudify helps businesses grow as a whole, manage their processes better, boost sales and increase revenue with smarter workflows and intelligent processes.
- **Our offerings:** Digital analysis, SaaS implementation, and Automation
- **Marketplace by Cloudify:** We have our own Marketplace with listed apps with predefined workflows.
- **Customisations:** We offer customised solutions for simple and complex business automation that best fits your business needs.
- **Lighthouse by Cloudify:** Your process monitoring tool and a unified platform that gives you a bird's eye view of the whole automation process.

## Get a Free Consultation

Need help with business process automation? Let us take up the burden and do the flow for you.

[Book a free consultation](#)